

ASSERTIVE PROFESSIONALS NEWSLETTER

ASSERTIVE PROFESSIONALS

SUMMER 2019 ISSUE

WHAT'S HAPPENING AT AP?

- Great news! Assertive Professionals was one of three small businesses awarded a Department of Homeland Security (DHS) IDIQ!!!
- The Special Operations Forces Industry Conference (SOFIC), held in May each year, is the premier conference for the SOF community to interact with industry and to collaborate on the challenges, initiatives, and way-ahead in delivering the most cutting-edge capabilities into the hands of SOF operators. Assertive Professionals was represented at SOFIC this year by Tiffany and Steven Shaffery, Chris Kintner, and Sean Vary. SOFIC has been a very successful business development event for AP in recent years, and this year's event was no exception, as a multitude of connections were made, which have positioned the company well for growth via new opportunities.
- The annual GEOINT Symposium, hosted in San Antonio, TX this year, is the nation's largest gathering of industry, academia, and government to include Defense, Intelligence and Homeland Security Communities as well as commercial, Federal/Civil, State and Local geospatial intelligence stakeholders. Tiffany and Steven Shaffery represented Assertive Professionals, and built strong networking connections including future partners for advanced training curriculums.
- We are looking to fill some new positions at the Department of Homeland Security (DHS). If you know people looking, please connect them to our Talent Acquisition Team, or send them to our careers page at www.assertiveprofessionals.com/careers/
- SOCOM Core Support Proposal work is in full swing! If you are interested in helping out with this proposal, especially with reviewing and technical writing, reach out to Tiffany Shaffery ASAP! The proposal is due at the end of August 2019, and the Award Notice will be released in March 2020.

SECURITY CORNER

- Tom Hoefs is AP's Facility Security Officer (FSO). For any security related questions or concerns, you can reach out directly to Tom at tom/hoefs@assertiveprofessionals.com or by cell at (757)329-9780.
- You can also email AP's Ombudsman at ombudsman@assertiveprofessionals.com. Any questions or concerns voiced to this email address remain anonymous to AP leadership. Get questions answered without fear of reprisal. This goes for non-security related questions as well!
- **Did you know?** Defense Security Services (DSS) will adopt procedures to defer the submission of Tier 3 Reinvestigations (T3R) and Tier 5 Reinvestigations (T5R) for entities cleared under the National Industrial Security Program. Facility Security Officers should continue to submit completed Standard Form 86 (SF86) and the reinvestigation request six years from the date of last investigation for the T5R and 10 years from the date of the last reinvestigation for the T3R. New reinvestigation requests will be screened by DSS using a risk management approach that permits deferment of reinvestigations according to policy.
- **Did you also know?** Insider threats are one of the greatest risks to industrial security. If you get a questionable email, do not open attachments or automatically click on a link. Instead use your mouse to hover over the link to display the actual URL where you can often spot a phishing attempt.

SECURITY CORNER, CONTINUED

- Don't forget, cleared employees must contact Tom with travel itineraries if they plan to travel outside of the US for work or for pleasure! Don't jeopardize your clearance by a simple oversight!
- And as always, the DoD Hot Line Number is 1-800-424-9098.

MENTORSHIP

"ISO 9001:2015 Certification"

Sean Vary,
Project Manager, Assertive Professionals

AP is undergoing the process of obtaining the ISO 9001:2015 certification. But what is the ISO 9001:2015 certification? How do we obtain it? What does it mean for the company?

The ISO 9001:2015 certification is an internationally recognized standard that specifies requirements for a quality management system (QMS). This standard is based on a number of quality management principles including a strong customer focus, the motivation and implication of top management, the process approach, and continual improvement. The standard is designed to help companies at many levels, from top leadership to employee performance and operational execution.

In order to obtain the ISO 9001:2015 certification, AP must be able to demonstrate the ability to consistently provide products and services that meet customer and applicable statutory and regulatory requirements, and aim to enhance customer satisfaction through the effective application of the system, including processes for improvement of the system and the assurance of conformity to customer and applicable statutory and regulatory requirements. There are no size or industry limitations for companies seeking the ISO 9001:2015 certification.

The certification provides assurance that a company employs continuous improvement strategies and has the ability to deliver products and services at a standard that consistently meets consumer expectations. Internally, the organization will profit from increased job satisfaction, improved morale, and improved operational results.

For AP, obtaining the ISO 9001:2015 certification increases our ability to leverage when communicating requirements with customers. This creates a barrier for entry for those competitors who have not been certified through the ISO.

KEY AP DATES

JULY

- 4th—Independence Day
- 14th—AP 4th Anniversary!
- 18th—AP Power Hour

AUGUST

- 15th—AP Power Hour
- 18-22—DoDIIS Conference
- End—SOCOM Core Support (SCS) Proposals Due

SEPTEMBER

- 2nd—Labor Day
- 19th—AP Power Hour

It's officially summer! That means it's time for BBQs, baseball games and fireworks! If you have any suggestions for summer events, please let us know.

WORD ON THE STREET...



Irene Nesterenko took a trip to North Carolina in early June, and met up with both Nicole Savely and Sean Vary for some good ole' team building.



The Shafferys have packed up all of their earthly belongings this month, and are putting roots down in North Carolina! Have no fear, NOVA folks, as they plan to visit AP HQ on a regular basis.

NEXT NEWSLETTER

Do you have something newsworthy to share?
Email Nicole at: Nicole.savely@assertiveprofessionals.com